Filer: Seneca Foods Corp Sequence: 1 Created By: Robin Salone Created At: 11/8/2021 8:16:57 AM EST Project Type: 8-K Document Version: 6 Project ID: 75686 Description: Second Quarter Earning Release October 2, 20

Seneca Foods Corp

Project Type: 8-K

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Submission Information

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Contact Name RDG Filings **Contact Phone** 1-415-643-6080

Exchange(s) NONE Confirmation of Paper Copy?

0000088948 Filer CIK Filer CCC False **Emerging Growth Company** ex Transition Period False **Reporting Period** 11/12/2021 Item List 2.02 9.01 Fiscal Year 03/31

Documents

8-K FORM 8-K EX-99.1 Exhibit 99.1

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iXBRL Cover Tags

Tag

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dei:EntityIncorporationStateCountryCode			New York
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dei:EntityAddressCityOrTown			Marion
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dei:EntityAddressPostalZipCode			14505-9751
dei:CityAreaCode			315
dei:LocalPhoneNumber			926-8100
dei:Security12bTitle	StatementClassOfStockAxis	CommonStockClassA	Common Stock Class A
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dei:TradingSymbol	StatementClassOfStockAxis	CommonStockClassB	SENEB
dei:SecurityExchangeName	StatementClassOfStockAxis	CommonStockClassB	NASDAQ Global Select Market
dei:WrittenCommunications			
dei:SolicitingMaterial			
dei:PreCommencementTenderOffer			
dei:PreCommencementIssuerTenderOffer			
dei:EntityEmergingGrowthCompany			

Member

Content

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UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d) of the
Securities Exchange Act of 1934

Date of Report (date of earliest event reported): November 12, 2021

SENECA FOODS CORPORATION

(Exact Name of Registrant as Specified in its Charter) New York 0-01989 16-0733425 (State or Other Jurisdiction of Incorporation) (Commission File Number) (IRS Employer Identification No.) 3736 South Main Street, Marion, New York 14505-9751 (Address of principal executive offices, including zip code) (315) 926-8100 (Registrant's telephone number, including area code) Not Applicable (Former name or former address, if changed since last report) Securities registered pursuant to Section 12(b) of the Exchange Act: Name of Each Exchange on Title of Each Class Trading Symbol Which Registered Common Stock Class A, \$.25 Par **NASDAO Global Select Market** SENEA Common Stock Class B, \$.25 Par SENEB **NASDAQ Global Select Market** Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below): Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425) Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12) Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b)) Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c)) Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 or Rule 12b-2 of the Securities Exchange Act of 1934. Emerging growth company □

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised

financial accounting standards provided pursuant to Section 13(a) of the Exchange Act. \Box

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Item 2.02 Results of Operations and Financial Condition

On November 5, 2021, Seneca Foods Corporation (the "Company") issued a press release on its financial results for the second quarter ended October 2, 2021 furnished as Exhibit 99.1, attached hereto.

Item 9.01 Financial Statements and Exhibits.

(d) Exhibits

Exhibit 99.1 Press Release dated November 5, 2021 announcing Seneca Foods corporation's results of operations for the second quarter ended October 2, 2021.

Exhibit 104 Cover Page Interactive Data File (embedded within Inline XBRL document)

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this amended report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: November 12, 2021 SENECA FOODS CORPORATION

By: /s/ Timothy J. Benjamin
Name: Timothy J. Benjamin
Title: Chief Financial Officer

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Project ID: 75686

Exhibit 99.1

Sequence:

1

Created By: Robin Salone

Created At: 11/8/2021 8:16:57 AM EST



Seneca Foods Reports Sales and Earnings for the Six Months Ended October 2, 2021

MARION, N.Y. November 12, 2021 -- Seneca Foods Corporation (NASDAQ: SENEA, SENEB) today announced financial results for the second quarter and six months ended October 2, 2021.

Executive Summary (vs. year-ago, second quarter results):

Description: Second Quarter Earning Release October 2, 20

- Net sales for the second quarter of fiscal 2022 totaled \$372.3 million compared to \$390.3 million in the second quarter of fiscal 2021.
- Gross margin as a percentage of net sales for the second quarter is 11.5% in 2022 as compared to 12.5% in 2021.

Commenting on the results, Paul Palmby, President and Chief Executive Officer of Seneca Foods, stated, "We are pleased with the Company's performance in the second quarter. A comparative perspective to the prior year remains a challenge given the 2020 COVID-19 pantry loading and the Truitt divestiture that happened in fiscal year 2021. However, as expected, our net sales performance has remained on level to pre-pandemic levels. Quarterly and year-to-date reported earnings were strong even considering a large LIFO charge that is being driven by higher input costs."

Executive Summary (vs. year-ago, year-to-date results):

- Net sales for the six months ended October 2, 2021 totaled \$607.3 million compared to \$678.5 million for the six months ended September 26, 2020.
- Gross margin as a percentage of net sales for the six months ended October 2, 2021 is 12.6% as compared to 14.4% for the six months ended September 26, 2020.

About Seneca Foods Corporation

Seneca Foods is one of North America's leading providers of packaged fruits and vegetables, with facilities located throughout the United States. Its high quality products are primarily sourced from over 1,600 American farms. Seneca holds the largest share of the retail private label, food service, and export canned vegetable markets, distributing to over 90 countries. Products are also sold under the highly regarded brands of Libby's®, Aunt Nellie's®, Green Valley®, CherryMan®, READ®, and Seneca labels, including Seneca snack chips. Seneca's common stock is traded on the Nasdaq Global Select Market under the symbols "SENEA" and "SENEB". SENEA is included in the S&P SmallCap 600, Russell 2000 and Russell 3000 indices.

Non-GAAP Financial Measures Operating Income Excluding LIFO and Plant Restructuring Impact, EBITDA and FIFO EBITDA

Operating income excluding LIFO and plant restructuring, EBITDA and FIFO EBITDA are non-GAAP financial measures. The Company believes these non-GAAP financial measures provide a basis for comparison to companies that do not use LIFO or have plant restructuring to enhance the understanding of the Company's historical operating performance. The Company does not intend for this information to be considered in isolation or as a substitute for other measures prepared in accordance with GAAP. Set forth below is a reconciliation of reported Operating Income excluding LIFO and plant restructuring.

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		Three Months Ended			Six Months Ended			
		October 2,	tober 2, September 26, 2021 2020 (In thousands)		October 2,	September 26, 2020 (In thousands)		
		2021			2021			
Operating income, as reported:	\$	21,819	\$ 27,68	36	\$ 39,546	\$ 57,98		
LIFO charge		8,802	2,52	28	11,639	3		
Plant restructuring charge	<u></u>	47		24	113	2		
Operating income, excluding LIFO and plant restructuring impact	\$	30,668	\$ 30,23	38 5	\$ 51,298	\$ 58,66		

Set forth below is a reconciliation of reported net earnings to EBITDA and FIFO EBITDA (earnings before interest, income taxes, depreciation, amortization, non-cash charges and credits related to the LIFO inventory valuation method). The Company does not intend for this information to be considered in isolation or as a substitute for other measures prepared in accordance with GAAP.

	Six Months Ended					
EBITDA and FIFO EBITDA:	Octo 20	ber 2,	September 26, 2020			
EBITON WILL IN CESTION.		ands)				
Net earnings	\$	25,790 \$	38,811			
Income tax expense		8,054	11,948			
Interest expense, net of interest income		2,678	3,055			
Depreciation and amortization		17,691	16,050			
Interest amortization		(121)	(137)			
EBITDA		54,092	69,727			
LIFO charge		11,639	388			
FIFO EBITDA	\$	65,731 \$	70,115			

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Forward-Looking Information

The information contained in this release contains, or may contain, forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. These statements appear in a number of places in this release and include statements regarding the intent, belief or current expectations of the Company or its officers (including statements preceded by, followed by or that include the words "believes," "expects," "anticipates" or similar expressions) with respect to various matters.

Because such statements are subject to risks and uncertainties, actual results may differ materially from those expressed or implied by such forward-looking statements. Investors are cautioned not to place undue reliance on such statements, which speak only as of the date the statements were made. Among the factors that could cause actual results to differ materially are:

- · general economic and business conditions;
- cost and availability of commodities and other raw materials such as vegetables, steel and packaging materials;
- transportation costs;
- · climate and weather affecting growing conditions and crop yields;
- availability of financing;
- leverage and the Company's ability to service and reduce its debt;
- potential impact of COVID-19 related issues at our facilities;
- foreign currency exchange and interest rate fluctuations;
- effectiveness of the Company's marketing and trade promotion programs;
- changing consumer preferences;
- competition;
- product liability claims;
- the loss of significant customers or a substantial reduction in orders from these customers;
- changes in, or the failure or inability to comply with, United States, foreign and local governmental regulations, including environmental and health and safety regulations; and
- other risks detailed from time to time in the reports filed by the Company with the SEC.

Except for ongoing obligations to disclose material information as required by the federal securities laws, the Company does not undertake any obligation to release publicly any revisions to any forward-looking statements to reflect events or circumstances after the date of the filing of this report or to reflect the occurrence of unanticipated events.

Contact:

Timothy J. Benjamin, Chief Financial Officer 315-926-8100

Filer: Seneca Foods Corp

Project Type: 8-K

Document Type: EX-99.1

Document Version: 7

Description: Second Quarter Earning Release October 2, 20

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Seneca Foods Corporation Unaudited Selected Financial Data

For the Periods Ended October 2, 2021 and September 26, 2020 (In thousands of dollars, except share data)

		Three Months Ended				Six Months Ended			
		October 2, 2021		September 26, 2020		October 2, 2021		September 26, 2020	
Net sales	<u>\$</u>	372,256	\$	390,294	\$	607,298	\$	678,459	
Plant restructuring expense (note 2)	\$	47	\$	24	\$	113	\$	287	
Other operating loss, net (note 3)	\$	(1,726)	\$	(1,780)	\$	(282)	\$	(1,635)	
Operating income (note 1) Loss from equity investment	\$	21,819 7,619	\$	27,686 804	\$	39,546 7,775	\$	57,985 1,480	
Other (income) loss		(2,375)		1,760		(4,751)		2,691	
Interest expense, net		1,336		1,404		2,678		3,055	
Earnings before income taxes	\$	15,239	\$	23,718	\$	33,844	\$	50,759	
Income tax expense		3,585		5,613		8,054		11,948	
Net earnings	<u>\$</u>	11,654	\$	18,105	\$	25,790	\$	38,811	
Basic earnings per common share	\$	1.32	\$	1.98	\$	2.88	\$	4.24	
Diluted earnings per common share	\$	1.31	\$	1.97	\$	2.86	\$	4.21	

- Note 1: The effect of the LIFO inventory valuation method on second quarter pre-tax results decreased operating earnings by \$8.8 million and \$2.5 million for the three month periods ended October 2, 2021 and September 26, 2020, respectively. The effect of the LIFO inventory valuation method on YTD six month pre-tax results decreased operating earnings by \$11.6 million and \$0.4 million for the six month periods ended October 2, 2021 and September 26, 2020, respectively
- Note 2: The six month period ended October 2, 2021 included a restructuring charge of \$0.1 million mostly related to closed plant cost. The six month period ended September 26, 2020 included a restructuring charge of \$0.3 million primarily related to closed plants in the Northwest, of which \$0.2 million was related to severance and \$0.1 million was related to lease impairments
- Note 3: During the six months period ended October 2, 2021, the Company recorded a charge of \$2.4 million for supplemental early retirement plans, which was offset by a gain from the sale of an aircraft of \$1.1 million, a gain of \$0.8 million from the sale of a plant in the Midwest and a gain from debt forgiveness of \$0.5 million. The Company also recorded miscellaneous expense of \$1.0 million, partially offset by miscellaneous income of \$0.7 million. During the six month period ended September 26, 2020, the Company recorded a loss of \$0.5 million on the disposal of equipment from a sold Northwest plant and a gain on the sale of unused fixed assets of \$0.1 million. The Company also recorded a charge of \$1.2 million for a supplemental early retirement plan.
- Note 4: The Company used the "two-class" method for basic earnings per share by dividing the earning attributable to common shareholders by the weighted average of common shares outstanding during the period.

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